



FOR IMMEDIATE RELEASE

GVM Welcomes Terry County Tractor to Dealer Network

East Berlin, PA (USA) – February 24, 2016 – GVM is proud to announce that its dealer network has expanded. Terry County Tractor will carry the newest Mako[®] sprayers and will serve Arizona, California, New Mexico, Oklahoma and Texas.

For the past 60 years, Terry County Tractor has been a trusted and highly respected ag dealer, selling and servicing some of the best lines in the business. Under the leadership of current President and Owner, Doug Melcher, the dealership became one of the highest volume small sprayer dealers in the United States. Today, the dealership continues to expand and recently moved into a newly built 23,000 square foot facility in Brownfield, Texas. The history, leadership, and deep focus on customer service made Terry County Tractor an easy top choice when GVM began searching for dealers.

Regarding his decision to add the GVM Mako sprayer line, Doug says the decision was “clear and simple.” He continues, “The market needs a 400 gallon sprayer, and I’m confident that our customers will love the product.”

GVM’s National Sales Manager, Terry Bowling, has mutual feelings about the new partnership. “Doug is an innovator and he has a passion for spraying and spraying equipment. He has a prestigious reputation in the south for sustainable farming practices and crop management.

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He will certainly be a well-trusted and knowledgeable source in all territories,” Bowling says.

The smallest, most compact self-propelled sprayer in the marketplace; the Mako is the perfect machine to get into fields early when grounds are wet. The Mako features a 400 gallon product tank, multiple boom options, 36-46 inches of crop clearance, a light footprint, and a tight turning radius. It is simple enough for first time applicators, yet smart enough for pros.

About Terry County Tractor Inc.: Terry County Tractor was founded in 1956 by Frank Melcher. It began as an Oliver dealership and eventually added the Massey Ferguson® and Kubota® lines. Doug Melcher, current President and Owner, joined the business in 1977 after college. In 1997, the pair took on the SpraCoupe® line and were proudly named highest volume dealer in North America for the final years the machine was available. Frank passed away in 2012, and Doug continues to lead the business. In January 2015 they moved into their new facility and added the GVM Mako to their equipment line-up.

About GVM Inc.: GVM is a leading manufacturer of agricultural application. We use our relatively small size as a competitive advantage, and we stay close to the market, gaining the ability to quickly adapt to customers’ needs and changes in the industry. We place a large emphasis on designing and building the most reliable, innovative, and versatile equipment. GVM is headquartered in East Berlin, Pennsylvania. GVM sprayers range in size from the 400 gallon Mako to the 1800 gallon Prowler.

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